श्री विश्वनाथ प्रताप सिंह : जहां तक देश के ग्रंदर डाक के रेट्स का सवाल है उससे एक्सपोर्ट में कोई फर्क नहीं पड़ता है । इसके बारे में शायद कम्युनिकेशन मंत्री वेहतर बता सकेंगे ग्रौर शायद वह इस मामले पर विचार भी कर रहे होंगे । जहां तक ग्रलन ग्रलग देशों को निर्यात का संबंध है कुछ ग्रांसड़े इस प्रकार हैं :

ग्राफगानिस्तान	4.63 ला∄
मलेशिया	11.49 लाख
नेपाल	12.85 लाख
बंगला देश	16.06 लाख

श्री राम सहाय पाँडे : जितनी पुस्तकें बाहर से यहां ग्राती हैं उस ग्रनुपात में यहां से नहीं जाती हैं। जो लेखक हैं जो पुस्तकों का निर्माण करते हैं, जो पुस्तकें लिखते हैं उनको प्रोत्साहित करने के लिए ग्राप क्या कर रहे हैं ताकि पुस्तकों का निर्यात बढ़ सके ?

श्री विश्वनाथ प्रताप सिंह : यह पुस्तकों के निर्यात का प्रश्न है, माननीय सदस्य स्रायात की बात कर रहे हैं।

ग्रध्यक्ष महोदय : निर्यात ज्यादा हो इसके लिये क्या प्रोत्साहन दे रहे हैं।

## Setting up of self-employment Projects by Technocrats and Educated Unemployed Persons

\*271. SHRI P. NARASIMHA REDDY: Will the Minister of FINANCE be pleased to state:

- (a) whether representations have been made to Government regarding the impediments in setting up self-employment projects by technocrats and educated unemployed persons due to Banks' insistence on collateral 'security or surety'; and
- (b) what steps have been taken or proposed to meet this situation?

THE MINISTER OF STATE INCHARGE OF THE DEPARTMENT OF REVENUE AND BANKING (SHRIPRANAB KUMAR MUKHERJEE):

(a) and (b). A statement is laid on the Table of the House.

## Statement

Representations to the effect that some banks, while considering the loan applications of technocrats and educated unemployed persons taking up self-employment ventures, ask for collateral security or surety, have been received by Government as also by the Reserve Bank. Each one of these representations is taken up with the bank concerned for clarification and for appropriate action.

Public sector banks are, by and large, financing self-employment of technocrats and educated unemployed persons under the special schemes formulated for the purpose on liberalised terms relating to a security, margin, interests, repayment etc. on a needbased approach. The accepted policy is that in such cases banks should not insist upon collateral security as a matter of course. Assets created cut of the funds borrowed from the bank are to be hypothecated to the banks. In a few cases where the banks have some doubts about the ability of the entrepreneurs to bring in their share of contribution in the project. banks may ask for collateral security or a third party guarantee. have been instructed that, as far as possible, no self-employed/small enterprise applicant should be denied credit merely for want of a third party guarantee, when the quality of the application is otherwise satisfactory.

SHRI P. NARASIMHA REDDY: May I know from the Minister whether, at the recently held meeting of the Heads of the Public Sector Banks in Delhi, this issue came up for discussion and, if so, what were the findings at the discussion and what was the solution thought of to meet this problem?

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SHRY PRANAE KUMAR MURHER-JEE When we had the meeting of the Chief Executives of the Public Sector Banks, various aspects were discussed, including this also. There was no special agenda for it, but we discussed the role of the nationalised banks in this regard-that they should provide more and more assistance to see that adequately qualified and competent persons are provided with assistance for their rehabilitation programme, and various Banks are adopting various schemes to rehabilitate them

SHRI P NARASIMHA REDDY the statement furnished by the Minister it is admitted that many representations in this regard have been received by the Ministry and that, as and when representations are received they are taken up with the concerned bank for clarification I submit that this is an unpardonable position in view of the very large number of applications received and pending with the various banks Will it not be proper for the Minister to consider making proper institutional arrangements to secure better compliance with the instructions? For example in answer to a previous question the Minister had said that there are Advisory Committees for these Branches but I am sorry to say that there are no Advisory Committees for the Branches at all If they were constituted they could be of some help in advising or securing better compliance with these instruc-For want of such Advisory Committees and for want of instituarrangements in this regard, many applications are being held up or being rejected exactly on this score

SHRI PRANAB KUMAR MUKHER-JEE I would like to submit for the Information of the Hon Member that the Advisory Committee which I had mentioned is not associated with the Branches, but there is a District Development Council I am just clarifying the position that in the lead districts there are District Development Counells

Regarding institutional arrangements, I do agree that there is need for institutional arrangements and such institutional arrangements are already there, namely the State Government machineries, the SISI and the Banks They sit together and they try to sort out applications from entrepreneurs But, at the same time, this fact has to be kept in mind I would not like to make any reflection on the functioning of the State Governments, but in connection with an earlier question I had noted some figures and saw that in some State Governments where the State Directorates of Industries take care and process the applications m more detail, there the rejection is very much less-and I can say that in certain States approval of the applications is in the order of 93 per cent But in certain State Governments we find that the rejection is 93 or 90 per cent because somehow the State Government just passes on the application without scrutiny or without screening In such cases the number of rejections becomes more We have already taken up this point with the State Governments to see that when an application comes from an entrepreneur the State Industries Directorate the SISI and other allied agencies including banks can provide assistance and the rejections are reduced

की डी॰ एत॰ तिवारी नया मरकार का ध्यान इस मोर मार्काषत हुमा है कि बिहार में जो एजूकेटेड मन-एम्प्लायड के निये बस के पर्रामट, कपडे की दुकान के पर्रामट मार इसते बहुत तरह के पर्रामट दिये गये, वह इसलिय कार्यान्वित नहीं हो सके क्योंकि बैकों से उनको समय पर रुपया नहीं मिन सका मोर उन लोगा की परेशानी बहुत बढ गई? इस सम्बन्ध में बिहार के मुख्यमंत्री तका केन्द्रीय उद्योग नंती भी ए० पी॰ सर्वो का भी ब्यान झाया था कि बिहार से एस्ट्रीमिन्योंड को स्थवा न बियने से बहुत दिनकत हो पद्मी है। SHRI PRANAB KUMAR MUKHER-JEE: This is a specific matter; I shall have to look into it.

SHRI C. T. DHANDAPANI: In regard to making loans available to the educated unemployed and other weaker sections of the people, the branches. the Bank Managers and Agents, find it difficult to advance loans to these persons for the simple reason that there will be difficulty in the matter of recovery of loans. That is why, the Bank Managers hesitate to advance loans to the weaker sections of the people. I want to cite an example. Some Harijan boys in the Madras city went to a bank for assistance for opening petrol bunks and other things, but the bank authorities sought surety from them. The Harijan boys, naturally, cannot give any surety. Therefore, they were not in a position to get loans for opening the petrol bunks. Ultimately, the Indian Oil Corporation was good enough to give these Harijan boys dealership and thus enabled them to open petrol bunks in Madras city and other parts of Tamil Nadu. In this context, I would like to know from the hon. Minister what is going to be the practical thing that he is going to adopt. There are two things: one is the difficulty of the Bank Managers in the matter of recovery of loans; and the second is surety to be given by the Harijan boys and other unemployed persons. I would like to know what steps Government is going to take to remove these difficulties.

SHRI PRANAB KUMAR MUKHER-JEE: I have already explained in the text of my answer that, so far as surety is concerned, the Bank Managers have the option: if the scheme stand the scrutiny of the test of merit, they need not insist on surety.

So far as recovery is concerned, the assets created out of the assistance of the bank could be hypothecated with the bank and the bank can realise their dues from out of that. It depends on how much closer cooperation we can build between the various agencies functioning there.

SHRI BHOGENDRA JHA: The Minister must be knowing that there is a limitation on the banks that within a radius of seven to eight kilometres. they can advance loans, if everything else is all right, and beyond that limit. even if the limit is exceeded by one or two kilometres, in spite of the fact that everything else is all right, they do not give loans. Because of this, many deserving unemployed graduates, technocrais and others, who have prepared everythig and got cleared by the State Governments, are not getting the assistance and the projects are not being implemented. I want to know whether Government is going to instruct the banks that, in such cases, when the case is fit enough otherwise, the area limitation should be relaxed.

Secondly, I want to know whether Government is going to prescribe any time-limit, say two or three months, for disposal of the applications, if everything else is allright. Some one must be held accountable for that. I know of some cases for two years, in spite of the fact that everything is cleared, even the banks have cleared it, the applications have been pending, and they have been running from Madhubani to Patna. I would, therefore, like to know whether any time-limit can be prescribed in this regard.

SHRI PRANAB KUMAR MUKHER-JEE: So far as the first point is concerned it is true that there is a territorial jurisdiction attached to each branch office—a radius of ten miles. We have also given option to the local management of the branches that, if they find that the scheme is viable, adhere to the they need not strictly territorial jurisdiction, territorial limitation. I have heard of this type of complaints coming to the Members. We would issue a fresh direction to the banks to see that, based on the merits of the case, they can go beyond their territorial jurisdiction-provided it is within their managerial efficiency.

Regarding the time-limit, this is a good suggestion.