## [श्री यापाब सिंह]

में श्रापसे सत्रहु प्रार्यंना करता हूं कि भ्राप इस पर विखार करें। प्राज भी महात्मा गांधी के देश में यह्दारा है कि घ्रछूतपन कायम है, इंसान ईंसान को श्रपने से नीचा देग्बता है। यह मनोवृति बदलनी खाहिये ।

श्रोर खेती का मसला नभी हल होगा जब कि शोषित जाति के लोगों को श्रधिकार दिया जायेगा बेती करने का। श्राज खेती का मसला क्ती हल नही होता ? हमारी सरकार की रिपोर्ट है कि हिन्दुस्तान में बालीस हजार ट्रेष्टर हैं भौर इन में स 22 हजार ट्रेक्टर खराब पड़े हैं। 18 हजार ट्रेक्टरों से 50 करोड़ एकड़ भूमि को कैसे जोता जा सकता ? हरगिज नहीं जोता जा सकता। ये 18 हजार ट्रेक्टर तो इतनी भूमि की परिकमा भी नहीं कर सकते । में भ्रापस कहना चाहता हूं कि यदि सुविधाये दें तो कोई बजह नहीं है कि ये लोग जिसको बेकवर्ड कहा जाता है प्रौर हरिजन तथा शिड्डुयल्ड कास्ट कहा जाता है भ्राप के खेती के गेहूं के मसले को हल न कर सकें। भ्रगर इनको सुविधाएं दी जाएं तो ये बेती के मसले को हल कर सकते हैं ।

प्रमरीका में केबल 22 प्रति ज्ञत लोग खती करते हैं लेकिन ये 22 प्रति पत हतनी पैदाबार करते हैं कि बीसमुल्कों को खित्रा सकते हैं भौर हिन्दुस्तान में 88 प्रतिशत लोग बेती करते हैं, иौर फिर भी हम दाने दाने के लिये मोहताज हैं। इस का यह कारण है कि हमने प्रधिकार नहीं दिया है भोषित जनता को। मैं भ्रापसे भ्राज यह निबेदन करता हूं कि या तो धाप इन लोगों को घ्रधिकार दीजिये वरना मैं सच कहता हूं कि इस 28 करोढ़ जनता के लिये हम लोग प्रान्दोलन करेंगे घौर इनके लिये हम हर मुर्मकिन कुर्बनी करेंगे घोर जब तक इन लोगों को

प्रधिकार नहीं मिलेंगे तब तक हम नंन नहीं लेंगे।
Mr. Deputy-Speaker: The question is:
"That this House takes note of the Report of the Backward Classes Commission (Vols. I-III) together with the raemorandum explaining the action taken thereon laid on the Table of the House on the 3rd September, 1556".

The motion was adopted.

17 hrs.
MOTION RE: ANNUAL REPORT OF LIFE INSURANCE CORPORATION OF INDIA-Contd.
The Minister of Planning (Shri B. R. Bhagat): I welcome the motion of the hon. Member taking up the discussion of the Report of the Life Insurance Corporation, and I also welcome the large interest shown by some hon. Members in the working of this Corporation. This augurs well, and this interest of Parliament, the supreme body, is a healthy one.

The hon. Mover made a reference to the recommendations of the Committee on Public Undertakings. Government is very much seized of the recommendations of the Committee on Public Undertakings on LIC, and many of the points that he has referred to about the recommendations are under examination of Government. Government has also sent its comments on the recommendations to the Committee on Public Undertakings, and I am sure the Committee will take into account the views of Government in those matiers. Although I will refer to the problems as they have arisen, I shall not in any way refer to the recommendations of the Committee because at this'stage, when the Committee on Public Undertakings is seized of the views and comments of the Government, it is not customary and it would not be proper for me to refer to them.

Une of the points raised is that the targets fixed by the LIC about its business were not fulfilled; also it was said that they were not framed on any scientific or adequate basis. If the targets have not been realised, it is not due to any fault in the known technique. In these inatters, where so many imponderables are involved, the best possible judgment and assessment on the likely rate of increase of ousiness were made, but in retrospect it proved to be not accurate. Particularly in the early years after nationalisation there was a spurt in the business, and on that basis an optimistic assessment of the likely increase in business was made, and that could not be realised. But to eay that because the targets framed were not fulfilled, it is a vote of no confldence in the LIC is, according to me, a very harsh judgment, because the position today is that even the plat uau of business that has been there for the last few yearg round about Rs. 700 crores is $3-1 / 2$ times the annual business written prior to nationalisation, and LIC is making freat attempts....

Shri Shinkre (Marmagao): What is the difference in the rupee value then and now?

Shri B. R. Bhagat: The value has no reference in this context. If you take even the number of policies, it is more than a crore, and the number will be more or less the same, if not better.

The point is that after a large increase in business, it was the process of consolidation, where the quality of business was more important, and with the attempt that is being made, even today the trend is on the plus side.

Another complaint was that the lapse ratio was high. It is true that the lapse ratio had gone up to 8.2 per cent, it has since come down to 7.5 per cent, and the Corporation is taking various steps to reduce this further, but it is to be noted that with its extension to categories of people
who were not previously insured both in the urban and rural sectors, who are not fully conversant with the values of life insurance, the iapse ratio is bound to be high. Particularly, I would like to emphisise that at present 30 per cent of the policies are in the rural areas 70 per cent of the policies are first policies that is first insurance. Therefore, both in area and as to the people, it is a new experience and we have to carry the cducation of life insurance further so that we make an impact on the ratio of lapees. The LIC is making vigoroue attempts to keep down that ratio.

The hon Member who moved the motion and some other hon. Member referred to the premium rates. In the last few years the promium lates were revised twice. First immediately before nationalisation, in 1954, the rates were lowered by the private insurance companies and then Immediately after nationalisation in 1956 when the rates were lowered by one rupee.

Shri Sexhlyan (Perambalur): There is no scientific revision; 1 twas reduced by one rupee.

Shri B. R. Bhagat: The point made is that because of the improvement in mortality experience and the expectation of life going up, there is a case for revision of premium rates. Insurance policies are given on a selective hasis, after careful medical examinat.on. Although the general mortalisy experience may improve, it may not have the same impact on these penple l.zcause already insurance policy is given on a very highly selective bubis, the same impact may not be there. On the other hand, severty per sent of the policies are with pr sit, endowment policies and if tire premiun is reduced, a large percentate of the proflt, endowment, their bonus expectation will go down. The SIC have said that this whols ques ion will be examined only af er the detailed survey of moita'sty expe: ctrice for the years 1961-64 is compi: enl. It is an acturial calculation and it takes a lot of thme. It is expected
[Shar B. R. Bleget]
that sometime next year, 1966, this report will be avallable and at that time this queation will be examined.

Another important point was about the organisation or the structure of the Corporation; hon. Members said that it was a big monolithle corporation and as a result of that, it is not able to function efficiently and there:ore it should be spitt up into five or ux indspendent zonal corporations and consequintial reorganisations or abolition of the divisions should take place. Only this morning we had a question on this very matter and as I sald, then it is being examined; it is 0 a vary far-reaching consequence. It hat to be looked into from all points of vie w. Government is looking into it and will certainly take a decision after efing into all aspects of the matter.,

Shri ${ }^{1}$ qeshityan: Next year you wiii be able '? reach a decision.

Shri B. R. Bhagat: Next year is only a month and a half away. We are Iot trying to procrastinate in this matter.

Shri Seshigan: Consideration may take a long tume.

Oint E. R. Dhagat: As soon as we are in a poaltion to take all the materials into oconaldaration, we will do that. It is being examined and that particular ofticer is looking into this question and we will take a decialion when his advice is avaliable.

A point war made about the selary savings scheme. This is at present in force in a large number of public and private sector undertakings, and in four States this extenaion to the Central and other State Goveriments has not been possible because of accounting difticulties on the part of the Central and State Govermment authoritice. The Life Insurasce Corporation is anatoris
to extend these privileges to those categories of officers. It is, however, not possible to provide more incentives under this scheme which are quite liberal.

Then, another important point that was raised was ebout the expense ratio. There are no two opinions about this: that the expense ratio should be reduced, but certain factors which make for the comparatively higher expense in the case of the Life Insurance Corporation have to be noted. These are: as part of their programme to extend insurance to rural areas, their number of offices have grown from 249 in 1956 to 750 today. The cost of selling life insurance in the rural areas is much higher. This fact has to be noted: the policy has to be sold. In certain other countries, advanced countries, with which comparison is tried to be made, they go and buy the policy. There is a difference in this respect. Also, out of a total of 1.1 crore policies, nearly 82 per cent are policies of less than Rs. 5,000 . This means sale to middle and lower income group levels. Administrative expenses have to be connected with each policy. A small-value policy would mean comparatively larger expenses of administration if they are calculated according to the policy in force. In western countrles, costs are lower because the value of each policy is high. The premiums paid are accordingly much higher.

जी ज० च्र० वाल (सिसामड़ी) :
उषाष्यक्न महोषय, हाउस म कोरम नीीं है।

Mr. Depaty-Speaker: The bell is beling rung.-There is no quorum. The House ts adjourned.

## 17-15 Mrn.

The Lok Sabha then adfourned till Eteven of the Clock on Fridey, November 20, 1888|Agrahayana B. 1887 (Seks).

