

**GOVERNMENT OF INDIA  
COMMERCE AND INDUSTRY  
LOK SABHA**

UNSTARRED QUESTION NO:4435

ANSWERED ON:19.12.2014

EXPORT BY SMALL AND MEDIUM PHARMACEUTICAL MANUFACTURERS

Bhuria Shri Dileep Singh

**Will the Minister of COMMERCE AND INDUSTRY be pleased to state:**

(a) the facilities available/being provided to small and medium pharmaceutical manufacturers by the Government to upgrade their skill development to global standards;

(b) whether the majority of small and medium pharmaceutical manufacturers are doing job work/contract work for bigger pharmaceutical units which export the same under their brand name;

(c) if so, the facts thereof; and

(d) the steps taken by the Government to promote exports by small and medium Pharmaceutical manufacturers under their own brands?

**Answer**

THE MINISTER OF STATE IN THE MINISTRY OF COMMERCE AND INDUSTRY (INDEPENDENT CHARGE) (SMT. NIRMALA SITHARAMAN)

(a) For technology up-gradation to Micro and Small Enterprises in the pharma sector, Ministry of Micro, Small & Medium Enterprises (MSME) is running Credit Linked Capital Subsidy Scheme (CLCSS) under which Micro and Small Enterprises are entitled to take loan upto Rs. 1.00 crore with 15% subsidy.

(b) & (c) : Drugs for sale or for export are manufactured under license granted by State Licensing Authorities appointed by State governments. Central Drugs Standard Control Organization (CDSCO) has not received any such information that majority of small pharmaceutical manufacturers are doing job work/contract work for bigger pharmaceutical units which export the same under their brand name.

(d) Some of the measures taken by the Government to promote exports by small and medium Pharmaceutical manufacturers are :

i) Financial assistance through Pharmexcil, an Export Promotion Council, is provided under Market Development Assistance and Market Access Initiative Schemes to exporters of Pharmaceutical products particularly small and medium size exporters to promote their exports in various countries.

ii) Trade Delegations/Buyer Seller Meets (BSMs) to various countries are organized, where One-to-One meetings with local buyers/importers , FDA/Regulatory officials are arranged for the benefit of exporters.

iii) Participate in International exhibitions and assist small and medium scale companies by way of providing space in those exhibitions at reasonable costs.

iv) Business Meets are organized in India by inviting buyers/importers/FDA officials to India and one-to-one meetings are arranged. These meets help the industry, particularly small and medium exporters.

v) Pharmexcil organizes its own Expo in India viz. IPHEX every year, which is helping the small and medium exporters.

vi) Pharmexcil has separate Cells/desks for IPR and AYUSH sector to help the small and medium exporters.

vii) Incentives to Pharmaceutical industry are available in various trade promotion schemes like Focus Market Scheme, Focus Product Scheme, and Advance Authorization Scheme etc. in the Foreign Trade Policy (FTP) which also helps the Small and Medium exporters for promoting their exports.