

**GOVERNMENT OF INDIA
HEAVY INDUSTRIES AND PUBLIC ENTERPRISES
LOK SABHA**

UNSTARRED QUESTION NO:2335

ANSWERED ON:04.08.2015

Sales/Service Targets of PSUs

Lakhanpal Shri Raghav

Will the Minister of HEAVY INDUSTRIES AND PUBLIC ENTERPRISES be pleased to state:

- (a) the details of sales/service targets of Public Sector Undertakings (PSUs) during the last two years, PSU-wise:
- (b) whether these targets have been met during the said period, if so, the details thereof and if not, the reasons therefor;
- (c) the steps taken by the Government to ensure achievement of set targets; and
- (d) the steps taken by the Government to boost the operating efficiency of PSUs?

Answer

THE MINISTER OF STATE OF HEAVY INDUSTRY AND PUBLIC ENTERPRISES
(SHRI G.M. SIDDESHWARA)

- (a) & (b) The details of sales/services targets of Public Sector Undertakings (PSUs) for the last two years is enclosed at Annex.
 - (c) & (d) The Memorandum of Understanding (MoU) is a mutually negotiated agreement between the management of the CPSE and its Administrative Ministry/Department/Holding CPSE, wherein annual targets are fixed for different financial and non-financial parameters. The achievement of targets fixed in the MoU is the responsibility of the management of CPSEs and its Administrative Ministry/Department.
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