

**GOVERNMENT OF INDIA  
COMMUNICATIONS AND INFORMATION TECHNOLOGY  
LOK SABHA**

UNSTARRED QUESTION NO:3474

ANSWERED ON:18.03.2015

AGREEMENT WITH E COMMERCE COMPANIES

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**Will the Minister of COMMUNICATIONS AND INFORMATION TECHNOLOGY be pleased to state:**

- (a) whether e-commerce companies such as Flipkart, Snapdeal and Amazon have signed agreements with the Indian Post to deliver their products;
- (b) if so, the details thereof;
- (c) whether the Government has enquired the credibility of these companies and their products before signing the agreement with them;
- (d) if so, the details thereof and the manner in which it was checked; and
- (e) the estimated income likely to be generated by the Government therefrom?

**Answer**

THE MINISTER OF COMMUNICATIONS AND INFORMATION TECHNOLOGY (SHRI RAVI SHANKAR PRASAD)

- (a) & (b) Yes, Madam. The Department of Posts offers its existing products and services like Speed Post, Express parcel/Business Parcel to all bulk customers including eCommerce companies like Flipkart, Snapdeal, Amazon etc. through agreements.
- (c) & (d) The Department has specified parameters and norms for offering its products and services to its customers including eCommerce companies and adherence of all the laid down norms and parameters are ensured before an agreement is made with any bulk customer including eCommerce companies.
- (e) Estimated income from these business agreements depends upon the volume of business offered by them to the Department.