

**GOVERNMENT OF INDIA  
COMMUNICATIONS AND INFORMATION TECHNOLOGY  
LOK SABHA**

UNSTARRED QUESTION NO:1677  
ANSWERED ON:30.11.2009  
DIRECT SELLING AGENTS BY BSNL  
Ahir Shri Hansraj Gangaram

**Will the Minister of COMMUNICATIONS AND INFORMATION TECHNOLOGY be pleased to state:**

- (a) whether the Bharat Sanchar Nigam Limited (BSNL) proposes to appoint Direct Selling Agents in order to provide better services to consumers through retail outlets;
- (b) if so, whether applications have been invited for appointing agents; and
- (c) if so, the terms and conditions laid down therefore and the facilities likely to be provided to agents?

**Answer**

THE MINISTER OF STATE IN THE MINISTRY OF COMMUNICATIONS AND INFORMATION TECHNOLOGY (SHRI GURUDAS KAMAT)

- (a) Yes, Sir. Bharat Sanchar Nigam Limited (BSNL) keeps appointing Direct Selling Agents in its various units from time to time.
- (b) Yes, Sir.
- (c) Terms and conditions with facilities are enclosed as Annexure.