

**GOVERNMENT OF INDIA
MICRO, SMALL AND MEDIUM ENTERPRISES
LOK SABHA**

UNSTARRED QUESTION NO:2286

ANSWERED ON:21.07.2009

INDUSTRIAL AGREEMENT WITH KENYA

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Will the Minister of MICRO, SMALL AND MEDIUM ENTERPRISES be pleased to state:

- (a) whether the Government has signed any mutual cooperation agreement with Kenya Industrial Estates Limited for the development of Micro, Small and Medium Enterprises (MSMEs) in both the countries;
- (b) if so, the details thereof and the salient features of the agreement; and
- (c) the extent to which the country will be benefited by the said agreement?

Answer

MINISTER OF STATE (INDEPENDENT CHARGE) FOR MICRO, SMALL AND MEDIUM ENTERPRISES (SHRI DINSHA PATEL)

(a) to (c) The National Small Industries Corporation (NSIC), a PSU under the Ministry of Micro, Small and Medium Enterprises (M/o MSME) has signed an Agreement on mutual cooperation with Kenya Industrial Estates (KIE) Ltd, a Government of Kenya State Corporation on 12.05.2009 at Nairobi, Kenya for the development of Micro, Small and Medium Enterprises (MSMEs) in both the countries. As part of this Agreement, NSIC would assist KIE in carrying out industrial potential surveys and feasibility studies to identify thrust areas and opportunities for the development of small enterprises in Kenya on mutual agreed terms. NSIC would also assist KIE in setting up of Business Incubator Centres for demonstration and training on technologies for startup entrepreneurs of Kenya. NSIC would assist KIE in developing policy and institutional framework for SME development in Kenya and provide advisory services for capacity building, marketing, credit support and technology support on mutually agreed terms. NSIC in collaboration with KIE, would also facilitate technology transfer from India in specific industrial sectors. KIE would facilitate and assist NSIC in holding machinery & equipment expositions in Kenya to promote Indian technologies. Both NSIC and KIE would facilitate the exchange of business missions to help initiate technology transfer and sustainable business alliances between enterprises in India and Kenya. Further, they would also assist each other in holding virtual exhibitions at their respective website regarding products & services offered by SMEs in both countries. The development of sustainable business alliances and technology transfer between MSMEs in India and Kenya would mutually benefit both the countries. Moreover, the advisory services being offered by NSIC on commercial terms would help it generate revenues in foreign currency besides earning lots of goodwill for the country.