

**GOVERNMENT OF INDIA
COMMUNICATIONS AND INFORMATION TECHNOLOGY
LOK SABHA**

UNSTARRED QUESTION NO:13
ANSWERED ON:01.12.2004
PERFORMANCE OF PRIVATE SECTOR IN POSTAL SERVICES
Shukla Smt. Karuna

Will the Minister of COMMUNICATIONS AND INFORMATION TECHNOLOGY be pleased to state:

- (a) Whether the Government is aware of the arrival of private sector in the field of courier, speed post and parcel services;
- (b) if so, the details thereof alongwith the quantum of growth registered in the above services by the Department of Posts during the last 3 years;
- (c) whether the private sector is performing better than the Government in the above services;
- (d) if so, the reaction of the Government thereto; and
- (e) the steps taken by the Government to get a lead over private sector in this era of competition?

Answer

THE MINISTER OF STATE IN THE MINISTRY OF COMMUNICATIONS AND INFORMATION TECHNOLOGY (DR. SHAKEEL AHMAD)

- (a) Yes, Sir.
- (b) The quantum of growth registered in premium products viz Speed Post, Express Parcel Post and Business Post offered by Department of Posts for mail services during the previous three years is given in the Annexure.
- (c) No, Sir.
- (d) Does not arise in view of (c) above.
- (e) Number of value additions, like free pick up facility, door to door delivery, internet based track and trace, volume based discount and credit facility have been provided for the premium mail products. Number of booking counters and offices with late hours of booking has been increased. Further, special attention is paid to the marketing and promotion of premium products.

Annexure

TABLE SHOWING QUANTUM OF REVENUE EARNED DURING THE LAST THREE YEARS FROM PREMIUM PRODUCTS OF MAIL SEGMENTS

(Rupees in crores)

Name of the product	2001-02	2002-03	2003-04
Speed Post	196.53	243.01	298.35
Business Post	170.29	276.86	365.11
Express Post	19.31	26.09	31.45

