(b) The acceptance of advance money against booking is considered a contractual obligation between the customers and the company. However, with a view to safeguarding the interest of the customers, Government have issued revised guidelines for acceptance and deployment of advance money against booking received by the automobile manufacturers.

## Foreign Exchange Earned by Maruti Udyog Limited

4475. SHRI RAM KAPSE: Will the PRIME MINISTER be pleased to state:

(a) whether the Government are aware that even after so many years after the commissioning of Maruti Udyog Limited, the foreign exchange outgo is 21/2 times of inflow and the exports are merely 6 per cent of the total production in terms of quantity;

- (b) if so, the reasons thereof; and
- (c) the amount of foreign exchange inflow and the outgoing foreign exchange of Maruti Udyog Limited during the last 3 years, year-wise?

THE MINISTER OF STATE IN HE MINISTRY OF INDUSTRY (SHRI P.K. THUNGON): (a) and (b). Maruti Udyog Ltd. (MUL) has earned more foreign exchange during the first half of the current financial year than what it spent for import of components, including those for export vehicles, the figures being Rs. 122.78 crores and Rs.101.12 crore respectively. During the same period, the production was 62,000 vehicles and export was 10,729 vehicles, which is around 17%.

(c) The details regarding the foreign exchange earned and the foreign exchange spent for import of components during the last three years are us under:-

Year	F.E.spent for components imported (Rs. in crores)	F.E. Earned (Rs.in crores)
1988-89	162.59	13.78
1989-90	171.99	39.89
1990-91	171.14	72.91
1991-92*	101.12	122.78

<sup>\*</sup>Provisional (till 30-9-91)

## Forest based industry in Tamil Nadu

4476. SHRI C.K. KUPPUSWAMY: Will the PRIME MINISTER be pleased to state:

(a) whether there are proposals for

setting up of forest industry in Tamil Nadu;

- (b) if so, the details thereof and what action has been taken by the union Government thereon; and
  - (c) the number of applications received