The quantum of basic incentive bonus thus arrived at is increased or decreased to the Textent to which the performance of the Development Officer in respect of number of lives and agency organisation exceeds or falls short of the prescribed norms subject, however to a maximum credit or debit of 10 per cent in respect of number of lives and 25 per cent in respect of agency organisation.

There is no proposal at present to give any further incentives to the Development Officers or the Agents.

Increase in Prices of Cotton Cloth

9925 SHRIMATI ROZA DESH-PANDE:

SHRIC. K. CHANDRAPPAN:

Will the Minister of COMMERCE be pleased to state:

- (a) whether Government are aware of the fact that with the increase in prices of cotton cloth, the retailers as well as the wholesalers have increased the price of cloth on their old stocks; and
- (b) whether Government have taken steps to curb this increase in prices?

THE DEPUTY MINISTER IN THE MINISTRY OF COMMERCE (SHRI A C GEORGE) (a) Government have no information in this regard.

(b) Does not arise.

Visit by a High Level Team to S. East Asia and Far Eastern Countries

9926, SHRI H. M. PATEL; Will the Minister of COMMERCE be pleased to state:

(a) whether a number of high level teams representing wide range of exports and industry recently visited a number of South East Asian and Far Eastern countries for finding new markets of Indian products;

- (b) whether they have submitted any reports to Government; and
- (c) if so, the important recommendations and observations made in these reports?

THE DEPUTY MINISTER IN THE MINISTRY OF COMMERCE (SHRI A. C. GEORGE): (a) to (c). During 1974, a Delegation from the Ministry of Heavy Industry led by its Secretary visited Malaysia and Singapore and reported good prospects for the export of Indian engineering equipment. turn-key projects and consultancy services as well as for setting up of joint ventures in Malaysia and Singapore. Specific possibilities were identified in the fields of Hydro Electric projects including transmission towards, switch gear and power transformers, thermal power units, spange iron plants and cranes for shipyards and cement plants. To persue these possibilities further, a team of experts was sponsored by the Ministry of Heavy Industry to Malaysia, Singapore and Thailand. The report of the Team is awaited.

In 1974, the Federation of Indians Export Organisations sponsored two Delegations, one to Japan, South Korea and Thailand and the other to Australia, New Zealand, Fiji and Philippines. Their Reports are also awaited.

Effect of Increase in Shipping Freight rates on Foreign Exchange Earnings of M.M.T.C.

9927. SHRI H M. PATEL: SHRI NIHAR LASKAR:

Will the Minister of COMMERCE be pleased to state:

- (a) the total exports of iron ore during the last three years and the foreign exchange and profits earned therefrom, year-wise;
- (b) whether the increase in the shipping freight rates due to oil crisis has in any way effected the foreign ex-