

Commission paid by Indian Airlines to Travel Agencies on sale of Tickets

3335. SHRI MADHAVRAO SCINDIA: Will the Minister of TOURISM AND CIVIL AVIATION be pleased to refer to the reply given to Unstarred Question No. 5375 on the 29th July, 1977 regarding sale of Air Tickets by Travel Agencies in Delhi and state:

(a) whether Indian Airlines pay any commission/discount to the Travel Agencies for sale of air tickets;

(b) if so, the rate of such commission/discount with total amount paid to various Agencies in Delhi during the last two years (1975-76 and 1976-77); and

(c) steps proposed to increase the sale by Indian Airlines itself to meet the deficit of earning on sale of air-tickets?

THE MINISTER OF TOURISM AND CIVIL AVIATION (SHRI PURUSHOTTAM KAUSHIK): (a) Yes, Sir.

(b) Commission to the appointed agents is paid at the rate of 5 per cent on domestic passenger and cargo sales and at 8 per cent on international passenger sales. The total amount of commission paid to the various recognised travel agents in Delhi amounted to Rs. 37.68 lakhs in 1975-76 and Rs. 46.85 lakhs in 1976-77.

(c) Commission paid to travel agents is a normal business expenditure of an airline. Services provided by a travel agent include liberal credit facilities, hand delivery of documents, rail and hotel reservations, etc. Travel agents also provide additional sales outlets effectively and save the airlines from the overhead expenses. Sales by Indian Airlines offices as well as by the travel agents have been showing an increased trend as more capacity is

made available on the Corporation's services.

**City Booking Office of Indian Airlines
New Delhi**

3336. SHRI MADHAVRAO SCINDIA: Will the Minister of TOURISM AND CIVIL AVIATION be pleased to refer to the reply given to Unstarred Question No. 5309 on the 29th July, 1977 regarding shifting of City Booking Office of Indian Airlines, New Delhi and state:

(a) whether the difference of rent paid earlier and being paid now for office building (booking office) is commensurate with its earnings; and

(b) if not, what alternative steps are proposed to be taken to make up this difference, which was to have an impact on Indian Airlines economy?

THE MINISTER OF TOURISM AND CIVIL AVIATION (SHRI PURUSHOTTAM KAUSHIK): (a) Yes, Sir.

(b) Does not arise.

राष्ट्रीयकृत बैंकों द्वारा कृषि कार्य के लिये
दिये गये ऋण

3337. श्री एस० एस० सोमानी :
क्या वित्त मंत्री यह बताने की कृपा करेंगे कि :

(क) गत तीन वर्षों के दौरान राष्ट्रीयकृत बैंकों ने कृषि कार्यों के लिए कितना ऋण दिया है तथा उसमें से कितना ऋण वसूल नहीं किया गया है ; और

(ख) प्राथमिकता वाले क्षेत्र को दिए गए कुल ऋण में से किसानों को कितने प्रतिशत ऋण दिया गया ?