

and increase in percentage over last year are as under:—

Year	Sale (Rs. in lakhs)	Per-centage growth
1988-89	16854	..
1989-90	17710 (Provi-sional)	5.1%

(b) The details are as under:—

	(Rs. in lakhs)		
	1987-88	1988-89	1989-90
Bulk	5446	6241	6863
<i>Formulations</i>			
Trade	4034	5161*	5348*
Institutions	3500	4614	4843
Others	691	838	656
Total sales	13671	16854	17710

*Some of this is inevitably diverted into Institutions.

(c) The increase in percentage of Institutional Sales in IDPL in 1989-90 and 1988-89:—

Year	Institu-tional Sales (Rs. in lakhs)	%age growth
1988-89	4614	31.8
1989-90	4843	5.0

Because of diverse tender procedures followed by different Institutions, there is no direct correlation between No. of agents and volume of orders.

(d) The total commission paid to Institutional Agents during 1989-90 is Rs. 88.36 lakhs. Commission due

and yet to be paid is Rs. 7.53 lakhs. Total commission Rs. 95.89 lakhs. These figures are under audit and therefore provisional.

Night landing facility at Visakhapatnam Airport

4359. SHRI K. RAMAMOCHAN RAO: Will the Minister of CIVIL AVIATION be pleased to state:

(a) whether there is any proposal to provide night landing facility at Visakhapatnam Airport;

(b) if so, when; and

(c) if not, the reasons therefor?

THE MINISTER OF ENERGY AND MINISTER OF CIVIL AVIATION (SHRI ARIF MGHAMMAD KHAN): (a) Yes, Sir.

(b) The night landing facilities are planned to be installed by 1992.

(c) Does not arise.

New Station Building of Avaneeswaram

4360. SHRI KODIKKUNNIL SURESH: Will the Minister of RAILWAYS be pleased to state:

(a) whether there is proposal for construction of new station building in Avaneeswaram Railway Station on Quilon-Schencottah metre gauge line; and

(b) if so, the details thereof?

THE DEPUTY MINISTER IN THE MINISTRY OF RAILWAYS (SHRI AJAY SINGH): (a) and (b) No new station building is proposed to be constructed at Avaneeswaram. However, improvements to the existing station building, involving works of replacement of existing tiled roof with R.C.C. roof and provision of a modern booking office, parcel office and additional waiting hall area is already in progress at Avaneeswaram at an estimated cost of Rs. 3.5 lac.